

Revenue Management Memo

| Ref No: RM-190807-PT Approved by: Zheng Qiang | | Date: 16Aug2019 | Page(s): 2 | | | | | |
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| From | : Pricing & Tariff – Revenue Management | | | | | | | |
| То | : Sales Office/Business Development / AP / MP / Ecommerce / Call Center / FOCC / OPS / ICC / A&P / Marketing / PD / Offline / CRD / Corporate Communications / Duty Desk / IC / FIN / HU Int'l FIN | | | | | | | |
| Сору | : Commercial Director / Deput | y Commercial Director / RM | | | | | | |

Fuel surcharge on Hong Kong Airlines flights

Point of Originating from Hong Kong SAR – Sep2019

(This memo will supersede RM-190701-PT with effective on 01Sep2019)

Hong Kong Airlines will adjust the fuel surcharge for tickets issued or re-issued on/after 01stSep 2019. The fuel surcharge is on a per flight sector basis irrespective of fare type. It is included in the fare quoted on all channels.

| Fuel surcharge on Hong Kong Airlines flights Point of Originating: Hong Kong SAR | | | | | | | | | | |
|---|---------------|---|--------|----------|-----------|----------|--|--|--|--|
| | | | | | | | | | | |
| Hong Kong SAR | Canada | New Zealand | Others | | | | | | | |
| MONO | Hong Kong SAR | Brunei, Cambodia, Indonesia, Japan, Korea, Mainland China, Malaysia, Maldives, Saipan, Philippines, Chinese Taipei, Thailand, Vietnam | HKD131 | CAD22.20 | NZD26.00 | USD16.70 | | | | |
| | | South West Pacific, North America, Europe, Middle East, Africa, South Asian Sub-Continent (exclude Maldives) and Kazakhstan | HKD550 | CAD93.10 | NZD108.90 | USD70.10 | | | | |



Important notes:

- Fuel surcharge will be reviewed and adjusted based on market conditions and fuel price fluctuation.
- Fuel surcharge applies to all passengers, including children and infants, regardless of class of travel and fare type.
- Apply on tickets issue or reissue (for wholly unused ticket reissue)
- The surcharge is to be collected under the ticket code "YR" in the tax box of the ticket.
- Fuel surcharge will be calculated in US dollars, with the exception of ticket purchased in Hong Kong SAR, Mainland China, Korea, Japan, Canada and New Zealand, where fuel surcharge will be collected in the local currency.
- Fuel surcharge also applies to codeshare flights, except HXVA codeshare flights originating Hong Kong to Australia sold in Hong Kong.
- Fuel surcharge does not apply to codeshare ferry services to/from Hong Kong SAR.
- Fuel surcharge does not apply to sectors operated by other airlines (except Hainan Airlines "HU") if conjunction with Hong Kong Airlines.
- Ticket are valid for worldwide sales.
- The surcharge is not commissionable.

For any discrepancy between this standard and GDS, details in GDS prevail.

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